

## Message Text

UNCLASSIFIED

PAGE 01 JIDDA 04821 100950Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
-----129506 100955Z /16

P R 100815Z JUL 77  
FM AMEMBASSY JIDDA  
TO USDOC WASHDC PRIORITY  
INFO SECSTATE WASHDC 8885

UNCLAS JIDDA 4821

E.O. 11652: N/A

TAGS: BTIO, EINV, BBSR, BBAK, BTRA, SA

SUBJ: TRAVEL OF SAUDI BUSINESSMAN - SHEIKH ABDULLAH HASHIM,  
SEEKING U.S. JOINT VENTURE OR LICENSOR IN NITROGEN PLANT

1. SHEIKH ABDULLAH HASHIM OF ABDULLAH HASHIM EST.,  
P.O. BOX 44, JIDDA (TELEX: 40152 HASHIM SJ; CABLE  
HASHIM, JIDDA; PHONE: 32065, 32471) WILL ARRIVE IN  
THE U.S. JULY 14, 1977, HE WILL REMAIN FOR ABOUT 21  
DAYS SEEKING BUSINESS CONTACTS. ITINERARY INDEFINITE.

2. SHEIKH ABDULLAH DESIRES TO MEET REPRESENTATIVES OF  
U.S. FIRMS SPECIALIZED IN NITROGEN SERVICES FOR INERTING,  
PRESSURE TESTING, DRYING (HIGH TEMPERATURE), CLEANING,  
CORROSION INHIBITING AND LEAK TESTING IN CONNECTION WITH  
ESTABLISHING A PLANT IN SAUDI ARABIA. HE HAS ALREADY BEEN  
IN CONTACT WITH AIR PRODUCTS & CHEMICALS, INC., 2525 N.  
LOOP WEST, SUITE 310, HOUSTON, TEXAS 77008. NEVERTHELESS  
HE DESIRES TO CONTACT OTHER FIRMS IN THIS FIELD BEFORE  
MAKING A FINAL DECISION. U.S. FIRMS PRODUCING NITROGEN  
AS DESCRIBED ABOVE CAN CONTACT SHEIKH ABDULLAH THROUGH  
MR. AKBER QADRI, 143 WEST 41ST STREET, NEW YORK,  
N.Y. 10036 (CABLE ZAMZAM, NEW YORK; TELEX; 424405  
AYUB; PHONE (212) 354-0326) WHO REPRESENTS SHEIKH  
ABDULLAH IN U.S. MR. QADRI WILL BE ESTABLISHING  
SHEIKH ABDULLAH'S ITINERARY BASED ON RESPONSE.  
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3. REQUEST COMMERCE NOTIFY SHEIKH ABDULLAH'S  
INTEREST TO PERTINENT U.S. FIRMS. HE REQUESTS THAT  
HIS INTEREST NOT BE PUBLICIZED BECAUSE OF NEGOTIATIONS  
WITH AIR PRODUCTS. U.S. FIRMS INTERESTED SHOULD CALL  
MR. QADRI IN NEW YORK FOR APPOINTMENTS OR JIDDA PHONE  
NUMBERS ABOVE IF TIME PERMITS.

4. ABDULLAH HASHIM ESTABLISHMENTS IS A LARGE FIRM WHICH IMPORTS A VARIETY OF INDUSTRIAL AND TRANSPORT PRODUCTS; ALSO MANUFACTURES INDUSTRIAL GASES, TIN CANS, STEEL TANKS, ETC. WTDR 02/75 (BEING UPDATED) SHOWS 400 EMPLOYEES AND ANNUAL SALES OF SR ONE HUNDRED MILLION(DOLAR IS EQUAL TO 3.52). FIRM ENJOYS EXCELLENT REPUTATION, IS FINANCIALLY SOUND AND CAPABLE OF MEETING LARGE BUSINESS COMMITMENTS. HAS BEEN PROVIDED LIST OF USDOC FIELD OFFICES.  
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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** JOINT VENTURES, NITROGEN  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 10-Jul-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Number:** 1977JIDDA04821  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770245-0402  
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**Message ID:** 693cf96d-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
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**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
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**Review Action:** RELEASED, APPROVED  
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**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1910588  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** TRAVEL OF SAUDI BUSINESSMAN - SHEIKH ABDULLAH HASHIM, SEEKING U.S. JOINT VENTURE OR LICENSOR IN NITROGEN PLANT  
**TAGS:** BTIO, EINV, BBSR, BBAK, BTRA, SA, US, (HASHIM, SHEIKH ABDULLAH)  
**To:** COM  
**Type:** TE  
**vdkgvkey:** odb://SAS/SAS.dbo.SAS\_Docs/693cf96d-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
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